

ORGANIZATIONAL EXCELLENCE & FISCAL GROWTH

HURRICANE IAN RECOVERY RESOURCES WE ARE HERE FOR YOU, YOUR BUSINESS, AND OUR COMMUNITY

The Daytona Regional Chamber of Commerce wants to make it known that we are here to help our community in every way possible. Thank you to all of the first responders, linemen, law enforcement officers, healthcare workers, and countless of others that have helped begin the clean up in our community that Hurricane Ian has left behind.

DISASTER ASSISTANCE

To be considered for all forms of disaster assistance applicants should register at **DisasterAssistance.gov**

SBA DISASTER ASSISTANCE PROGRAMS

Small businesses and small agricultural cooperatives suffering a substantial economic injury may be eligible for an economic injury disaster loan of up to \$1.5 million to meet necessary financial obligations – Bills the company would have paid if the disaster had not occurred. SBA Customer Service Center 800.659.2955. Loan applications can be downloaded at sba.gov/disaster.

FEMA HELP LINE 800.621.3362

For your individual/employee assistance. FEMA.gov/disaster/hurricane-ian

TEMPORARY HOUSING ASSISTANCE

If your family has been displaced, we encourage you to visit FloridaHousingSearch.org. This free, statewide search platform is updated to ensure all listings are accurate and can help you quickly locate an affordable rental property. If you do not have Internet access, you may also call the following toll-free number for assistance in conducting a search:

1-877-428-8844.

Daytona Regional Chamber of Commerce

386.255.0981

daytonachamber.com

FLORIDADISASTER.BIZ

The Florida Department of Economic Opportunity (DEO) and the State Emergency Response Team (SERT) activated the Business Damage Assessment Survey in response to Hurricane Ian. Survey responses will allow the state to expedite Hurricane Ian recovery efforts by gathering data and assessing the needs of affected businesses. IT IS IMPORTANT TO SHARE YOUR INFORMATION ON DAMAGE/LOSS ASAP.

DISASTER DISTRESS HELPLINE

Mental health resources are available. Survivors experiencing emotional distress can call or text the Disaster Distress Helpline at **800.985.5990** The national hotline provides free 24/7, crisis counseling for people who are experiencing emotional distress related to any natural or human-caused disaster.

BUSINESS LICENSE SEARCH

search.sunbiz.org/Inquiry/CorporationSearch/ByName

BEST SOURCES FOR LOCAL INFORMATION

VOLUSIA COUNTY CITIZENS INFORMATION CENTER

Volusia County CIC is open 8 a.m. to 6 p.m. daily, until further notice. Residents may call 866-345-0345 for storm-related information and community resources.

volusia.org/services/public-protection/emergencymanagement/pin/

UNITED WAY 211 211live.org

ORGANIZATIONAL EXCELLENCE & FISCAL GROWTH

Daytona Regional Chamber Board of Directors Elect Executive Board for 2023



Under the leadership of Nellie Lupoli, **ICI Homes**, your Chairperson for 2023 your Executive Board has been named as follows:

- Chairperson: Nellie Lupoli, ICI Homes
- Chair Elect: Mike Sibley, James Moore & Company
- First Vice Chair: Mike Sznapstajler, Cobb Cole
- Treasurer: James Lanni, Brown & Brown:

- Legal Counsel & Immediate
 Past Chairperson: Kelly
 Kwiatek, Halifax Health
- Vice Chair Center for Workforce & Innovation: Eric Lunde, Advent Health
- Vice Chair Center for Advocacy and Economic Prosperity: Linda Webster Dubea, FP&L
- Vice Chair Center for Business Development and Community Awareness: Carmen Ruiz, FASTSIGNS
- Vice Chair Center for Organizational Excellence & Fiscal Growth: Chris Tolland, Foundation Risk Partners

- At Large Director: Rodney Cruise, **Embry Riddle** Aeronautical University
- At Large Director: Cheryl Coxwell, NASCAR
- At Large Director: Rufus Johnson, Geico-Johnson Agency
- President & CEO: Nancy Keefer CCE

We extend our congratulations to our 2023 Executive Board of Directors and look forward to their leadership as we continue to build a stronger community through the work of the Daytona Regional Chamber.

2023 Board of Directors Named as Elected by the Membership



As a result of the recent Board election, we are pleased to welcome the following new members to our Board of Directors beginning January 2023.

Rob Burnetti, **The Shores Resort** & Spa; Susie Dolan, Waste Pro; Adam Dunn, Florida Healthcare Plans; Frank Kelleher, Daytona International Speedway and Jonny Magill, Jonny Nomad Media. Also representing our Volusia Young Professionals Group is Nina Hosseini.

Elected to complete another threeyear term are Jim Carnall, **Command** Medical Products, Inc.; Cheryl Coxwell, NASCAR; Kevin Craig, AT&T; Jordan Jiloty, NASCAR; Tom Lobasso, Daytona State College; Carmen Ruiz, FASTSIGNS of Daytona Beach and Linda Webster Dubea, Florida Power & Light.

They join over 30 board members returning for service. A full listing of all Daytona Regional Chamber Board members can be found on the Daytona Regional Chamber's website, DaytonaChamber.com, by selecting the Chamber tab and selecting Board of Directors. We would also like to thank Nancy Guran, **The Daytona**; Brent Handshoe, **Wells Fargo**; Dave Shandel, **Florida Healthcare Plans**; Emily Smith, **Volusia Young Professionals Group**; Jim Tobin, **Realty Pros** and Chip Wile, **Daytona International Speedway** for their past service to our Board of Directors.

Our organization is made better by the volunteer leaders in our community who want to improve the business community for all.

ADVOCACY & ECONOMIC PROSPERITY

Eggs & Issues to Feature Superintendent

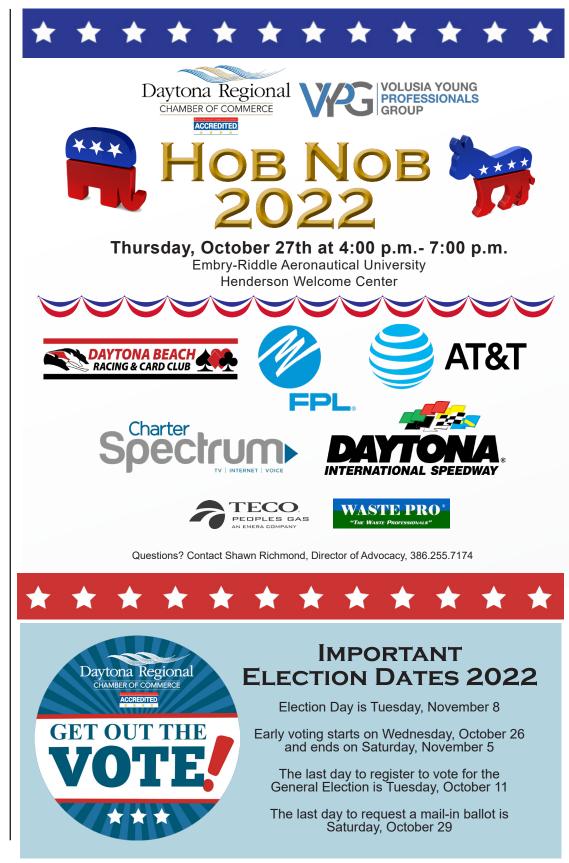


Connecting e d u c a t i o n and business is essential in preparing s t u d e n t s to become the future work force.

Join the Daytona Regional Chamber for November's Eggs & Issues sponsored by **Halifax Health, Lifestyle Realty Group, CareerSource Flagler Volusia** to learn more about the direction of our school system. Help welcome back Dr. Carmen Balgobin to Volusia County as our new superintendent of schools.

Join us for Eggs & Issues on Thursday, November 10 from 7:30 a.m. – 9:00 a.m. at Daytona State College, Mori Hosseini Center. You will hear about her first five months in the role of Superintendent, the new and innovative ways she'll bring experiential learning to students, and the growing partnerships with the Daytona Regional Chamber and the local business community.

registration Early Bird for Daytona Regional Chamber members is \$20. And the Early Bird registration deadline is October 30th. Beginning October 31st general admission will be available for \$24. Future members admission is \$40 regardless of the registration date. For event questions and sponsorships, contact Shawn Richmond, Director of Advocacy, at 386.255.7174.



ORGANIZATIONAL EXCELLENCE & FISCAL GROWTH

Bosley Joins Daytona Regional Chamber Team



N i c o l e Bosley is the new Program Manager at the Daytona R e g i o n a l Chamber of Commerce h a v i n g

joined the team on September 19.

A native of Florida, Bosley grew up in Altamonte Springs and graduated from Lake Brantley High School as well as the University of Central Florida's Rosen College of Hospitality Management.

In this role, she will leverage her experience in organizations such as Disney, Daytona International Speedway, and The Daytona Autograph Collection Hotel to elevate the member experience at Daytona Regional Chamber events. Her responsibilities include event logistics and promotions, signature support, and member event engagement.

She is recently married to her husband, Nicholas. They reside in South Daytona with their puppy, Mater. Nicole is a theme park enthusiast, can speak Spanish and interpret American Sign Language, and has traveled to more countries than she has U.S. states.

When you have an opportunity to meet Nicole, please give her a warm Daytona Regional Chamber welcome!

Annual Awards Luncheon Celebrates Success in the Business Community

The Annual Awards Luncheon presented by Foundation Risk Partners and VyStar Credit Union will honor some of the best and brightest from our business community on Tuesday, November 1 from 11:30 a.m. – 1:00 p.m. at the Hard Rock Hotel. This year we celebrate:

- Small Business of the Year: Jonny Nomad Media
- Nonprofit of the Year: SMA Healthcare
- Marvin Samuels Memorial Leadership Award: Rufus Johnson, GEICO
- Young Professional of the Year: Sarah Hancock, The Blind Pig
- It is tradition to highlight any of

our Daytona Regional Chamber members who are celebrating an annual milestone celebration. If you are celebrating 5, 10, 15, 20, etc. years in business this year, please contact the Chamber to be included in the celebrations.

Sponsorship opportunities are still available for this signature event, which is an event that truly highlights all that is good in our business community. For information on sponsorship and to get your event tickets before they are gone, please contact Samantha Crouch, Vice President of Small Business Development, at 386.523.3678.



WORKFORCE AND INNOVATION

2nd Annual Soft Skills Youth Summit Helps Students Become Work Ready

It is a skill set needed in every industry and yet is something most business owners find to be a struggle the hiring process...attracting in prospective employees with а strong foundation in soft skills. In partnership with CareerSource Flagler Volusia and Volusia County Schools, the Daytona Regional Chamber of Commerce will hold the 2nd Annual Soft Skills Youth Summit on Wednesday, November 9 from 9:00 a.m. until 12:00 p.m. at Daytona State College's L. Gale Lemerand Student Center. The Soft Skills Youth Summit is sponsored in part by ICI Homes and Coastal Cloud.

Nearly 150 high school juniors and seniors from Volusia County Schools will meet with business leaders who will share their expertise in one of five soft skills: attire, communication, etiquette, punctuality, and work ethic. The business leaders will rotate among tables in a speed networking style format, and each table of students will meet and engage with five business leaders during the first hour of the program.

Attendees will then hear an inspirational message from public speaker and Daytona Beach City Manager Deric Feacher, followed by tours of the Daytona State College campus. When student participants return to the Lemerand Center from their campus tours, they'll put some of what they learned at the event into practice during a business lunch.

If you would like to sponsor the Soft Skills Youth Summit, or participate as a business mentor, contact Ken Phelps, IOM, Vice President of Resource Development, at 386.523.3675. for more information.





Ambassador Spotlight



M e e t A m b a s s a d o r Suzanne Cools-Lartigue an insurance agent at One Health Insurance Group Q: Why are you involved with mbor?

Daytona Regional Chamber?

A: Because of the platform they hold, their commitment to advocate for businesses in the area is important to me. Working for a small business, it is vital for me to connect to with other business/members in the community. The opportunities the Chamber affords me to do this is extremely integral to growing my business, whether it is through networking events, or being a part of an RBC group, or by merely attending an event and meeting someone new. I also like that they keep me apprised of what's happening on the economic and government levels in the greater Daytona area.

Q: What is something unusual about you most people do not know?

A. Even though I am in the business of sales, I pride myself on being able to impart knowledge and information to my clients that empowers them to make the appropriate decision for their health insurance options. I see myself somewhat as an educator and not a salesperson. If a client leaves my office knowing one thing more than when they walked in, that makes me happy.

Q. What is something on your bucket list you've done or want to do?

A. I would like to visit the Maldives and stay in one of those villas that sit out on the ocean.

Thank You for the Referral



The Daytona Regional Chamber would like to thank Chris Toews from Lifestyle Realty Group for connecting us with Preferred Care at Home of Coastal Volusia; Ambassador Committee Member Alex Szinegh from The Szinegh Group at eXp Realty LLC for connecting us with 10X and Graham Z Media and Ambassador Committee Member Terri Shurdom at Blanchard

Insurance for connecting us with Super Inspection Pros as they became members.

If you know of a business that would benefit from a Daytona Regional Chamber membership, connect them with Lori McMullin, APR, Director of Business Development, at 386.523.3680.

October Business After Hours Postponed

Following the impact of Hurricane Ian, the October Business After Hours hosted by the City of Daytona Beach at the Yvonne Scarlet-Golden Center and in partnership with the Urban Chamber of Commerce has been postponed.

When a new event date is confirmed, we will update this information on our website and social media platforms, as well as through communication channels such as our weekly newsletter, The Edge.

Thank you for your patience as our region begins recovery efforts in the storm's aftermath. We encourage you to reach out to the Daytona Regional Chamber of Commerce if you are in need of information or resources.

If you have any questions contact Nicole Bosley, Program Manager, at 386.523.3672.



If you are interested in hosting a future Business After Hours, or have any questions please contact Nicole Bosley, Program Manager, at 386.523.3672.



CYRUS T. CALLUM, A.A.E, ACE

DIRECTOR OF AVIATION & ECONOMIC RESOURCES

DAYTONA BEACH INTERNATIONAL AIRPORT

"In order for our community to continue to thrive and evolve, it takes all of us to cultivate a common vision. Advocacy provides us the opportunity to work together and think on the same accord. The Daytona Regional Chamber, local leadership, but most of



all people in our community must all be advocates for each other in order to help our community be the best place for us to live, work and play! The Daytona Regional Chamber does a great job convening these stakeholders to advance our region."

Teaching Matters

Volusia County Schools is dedicated to ensuring ALL students have access to a high-quality, certified teacher and we refuse to sit and watch the pessimistic news stories as a spectator sport. We eagerly invite our local communities to boldly engage in the cause and be part of the solution. Our schools are the heart of each and every community and it's time to use our collective voices to champion the needs of our students.

August 15, 2022 was the first day of school in Volusia County. The smell of waxed floors and new school supplies filled the air, while the halls were humming with students reconnecting with one another on their way to class. You could feel the excitement growing as students counted down the minutes to the first bell. The looming question was whether a certified teacher or a substitute teacher would be greeting them at the door of their classroom.

You can't turn the television on these days without seeing the latest news story about the national teacher shortage or the struggle to fill vacancies in our own backyard. These stories concentrate on lack of teachers and interest in the pursuing education as a career path however, we need to shift our focus to the students nationwide who are sitting in classrooms with a substitute or in some cases are added to the rosters of classrooms already at capacity.

Contrary to popular belief, the national teacher crisis is not the result of the COVID-19 pandemic. Prior to March 2020, school districts were already seeing the teacher pipeline dwindle slowly with evidence of decreased student enrollment in teacher prep programs nationwide along with shallow candidate pools. Colleges and universities were forced to make adjustments to their teacher prep programs and in some cases, close them completely. The pandemic, while not the cause for the current shortages we face, exacerbated, and increased the speed at which teachers left the profession without an adequate pipeline to replenish the loss. Teachers who were able to retire early, did so, and those who continued working tackled two grueling years of virtual teaching, mental health issues, and growing student achievement gaps.

School districts in the state of Florida find themselves in constant competition with one another for teachers, especially in the critical shortage areas of ESE K-12 (Special Education), Math, Science, English, and School Counseling. School Boards and district leaders across the state are tasked with finding the "golden ticket" to attract certified teachers to their county. This is a job seeker's market in which the small number of teacher candidates have their choice of any job and or school they choose. In these unprecedented times, the script is flipped, and principals find themselves being interviewed by potential candidates.

The Volusia County Schools Recruitment Team works tirelessly with district leaders and community partners to leave "no stone unturned". Over the past two years, we have cast our net for candidates nationwide by increasing the number of events we participate in and by building our digital footprint online via job recruiting and social media sites. We often engage in creative collaboration with team members and stakeholders to find ways we can meet the ongoing demand for classroom teachers and support staff, whether it involves hosting a "pop-up" job fair for a

department school, purchasing a billboard, advertising in a publication, or participating in a public event to promote our schools. Showing up and making connections is a significant part of our work and strategy in recruitment. The person you meet may not be the candidate you hire for a position however, their neighbor, friend, or someone at their church may be a perfect fit.

We all have that "favorite teacher" we can name who made a positive impact on our lives. Other than immediate family, teachers spend more hours with our students than anyone else. These hours together in the classroom are opportunities for academic growth, emotional support, and a stimulating, safe environment where students can problem solve and learn from one another.

Are you or someone you know ready to be the "Favorite Teacher"?

Contact Christy Mahaney, Recruitment Team Coordinator Phone (386) 734–7190 ext. 20492 Email clmahane@volusia.k12.fl.us



Digital Directory

Set yourself apart from the crowd beginning at just \$200



Inside Volusia Business Shared with more than 1,000 combined emails and followers on social media, rates are as low as \$250

Website

Get a year's worth of exposure for as little as \$515





CONTACT SAMANTHA CROUCH OR KEN PHELPS 386.255.0981

Welcome New Members

Congratulations to the following who chose to become new members:

🜟 10X

- ***** Aimee Bowen Beauty
- **X** AK Certified Roofing LLC
- 🜟 Daytona Escape Room
- 🜟 Experience
- 🜟 Graham Z Media
- Kelly Ferguson, Realtor for Geri Westfall Real Estate
- Miller Tax Service and Insurance
- 🔆 Super Inspection Pros
- Tropical Winds Oceanfront Hotel
- Venture Development
- Realty, Inc. VDR
- ★ Waterstone Mortgage

Your membership supports our efforts to strengthen the business community. If you too are interested in becoming a member, contact Lori McMullin, APR, Director of Business Development at 386.523.3680 for a customized membership.

VYPG Upcoming Events

Fall Power Luncheon with guest speaker Frank Kelleher, President of Daytona International Speedway Tuesday, October 11th 5:30 p.m. - 7:30 p.m. NASCAR Headquarters One Daytona Blvd, Daytona Beach \$10 for VYPG Members and \$15 for Non-Members

October Social

Thursday, October 20th 5:30 p.m. - 7:30 p.m. Aunt Catfish, Port Orange \$5 for VYPG Members and \$10 for Non-Members

Register at volusiaypg.com

Daytona Regional Chamber Upcoming Events

Open RBC Leads Group

Wednesday, October 12th 8:00 a.m. - 9:00 a.m. Daytona Regional Chamber *Open to all active members ONLY* For further information contact Samantha Crouch, Vice President of Small Business Development at 386.523.3678

HobNob

Thursday, October 27 4:00 p.m. - 7:00 p.m. Embry-Riddle Aeronautical University Members \$10/Future Members \$10 For further information contact Shawn Richmond, Director of Advocacy at 386.255.7174

Annual Awards Luncheon Tuesday, November 1st

11:30 a.m. - 1:00 p.m. Hard Rock Hotel, Daytona Beach Members \$50/Future Members \$75 For further information contact Samantha Crouch, Vice President of Small Business Development, at 386.523.3678



The following events have been postponed to a future date on account of the impacts from Hurricane Ian:

Leadership Daytona Class XLII Graduation Originally scheduled for Friday, October 7th

Joint Business After Hours: YSG Cultural & Educational Center Originally scheduled for Tuesday, October 18th

CAUGHT ON CAMERA



Cold Stone Creamery Ribbon Cutting

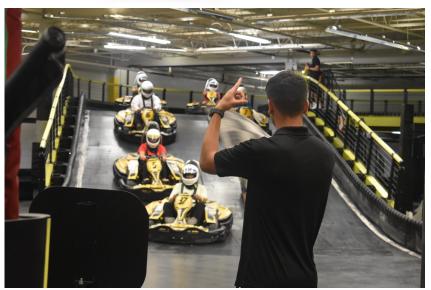


Pink Lotus Joint Ribbon Cutting



Pointe Grand Apartment Homes Ribbon Cutting





Guests racing at Business After Hours held at Speedway Indoor Karting



Golfers filled the field at the Business Links Golf Tournament at LPGA



Team Realty Pros poses at the Business Links Golf Tournment at LPGA



Grand Pix event winner Missy Ellerbee receives her prize at Business After Hours held at Speedway Indoor Karting



Powerful swing at the Business Links Golf Tournament



The winning scavenger hunt team at a Volusia Young Professionals Group event with their prizes donated by One Daytona

READY TO FLY!

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Daytona Beach International Airport (DAB) has made health and safety enhancements so passengers can feel more at ease when they are Ready to Fly. Don't drive over an hour to Orlando just to catch a flight. Fly out of DAB and skip the trip before the trip. With flights offered by Delta Air Lines and American Airlines, you can reach your destination from an airport that's only a few minutes away.

Right airport. Right here.[™]

FlyDaytonaFirst.com

DAYTONA

BEACH

INTERNATIONAL

AIRPORT

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